



Financial Results for the Second Quarter of the Fiscal Year Ending December 31, 2025

August 12, 2025

Tadashi Ito, President and CEO

- 1. Second Quarter 2025 Financial Summary**
- 2. Progress and measures in growth strategies and each area**
- 3. Shareholder Returns**
- 4. Reference data**

1. Second Quarter 2025 Financial Summary

2. Progress and measures in growth
strategies and each area

3. Shareholder Returns

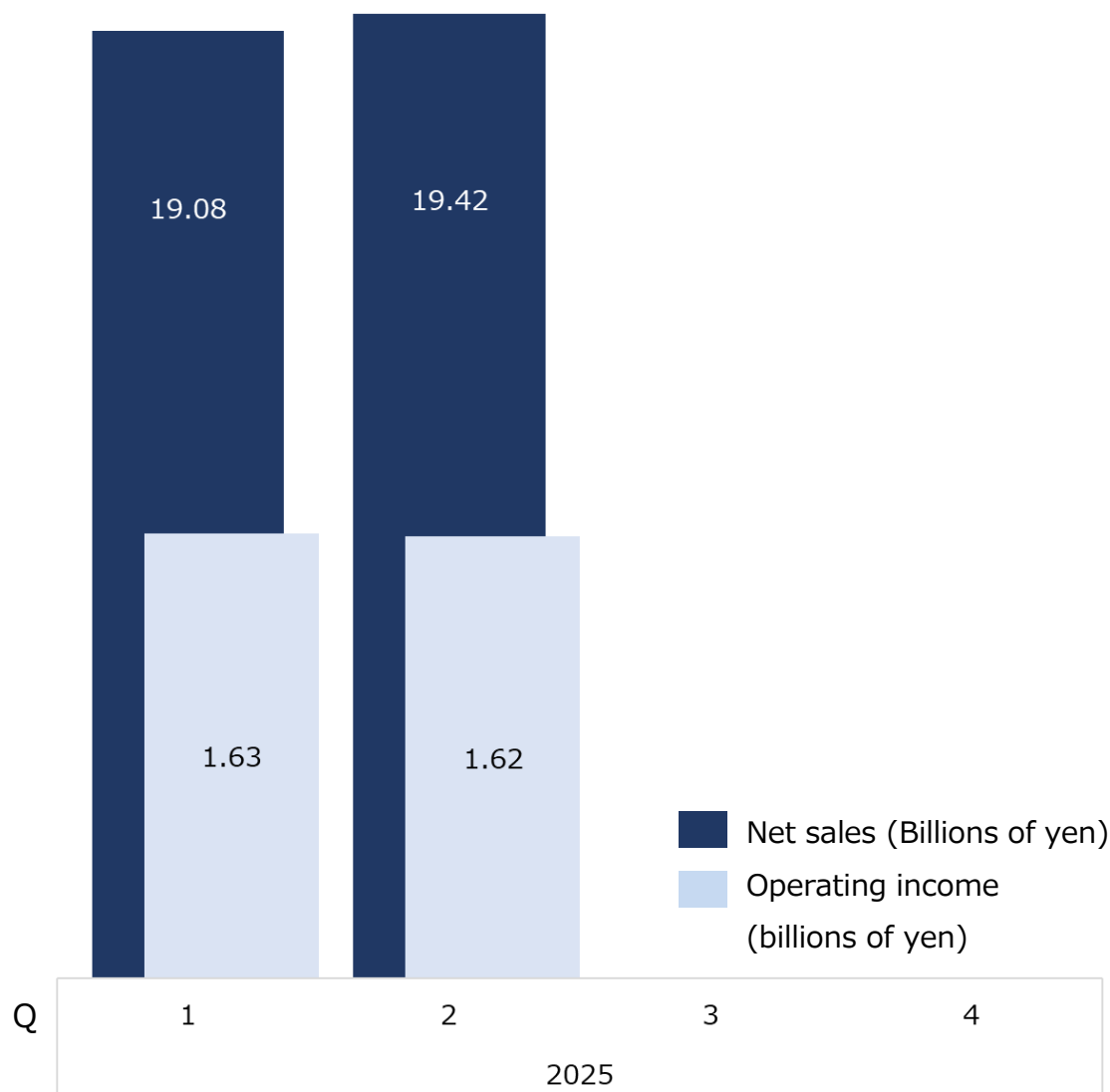
4. Reference data

Consolidated Financial Summary

(Billions of Yen)	Q2, 2025	Full Year Forecast	Full Year Progress Rate
Net sales	38.5	75	51.3%
Operating income	3.26	8	40.8%
Ordinary income	3.25	7.8	41.7%
Net income	2.41	5	48.2%

- **Progress is in line** with full-year forecasts
- The GPU cloud cost plan (through Q2) is proceeding as planned with no major changes.

Consolidated Results Quarterly Trends



Net sales QoQ +0.34 billion

Increasing factors

- Inclusion of overseas business in consolidated sales

Decrease factors

- Decline in demand during the peak season for the advertising business

Operating profit QoQ Decreased by 0.03 billion

Increasing factors

- Spot expenses incurred during the reorganization in Q1 did not occur in Q2.
In addition, various reorganization-related one-time expenses decreased.

Decrease factors

- Decline in demand during the peak season for the advertising business

Consolidated Results Summary (Q2 Cumulative, Segment Information)

(Billions of Yen)

Net sales

Operating income

**Internet
Infrastructure Business**

31.9

3.57

**Internet
Advertising & Media business**

6.8

0.06

Other and Consolidation Eliminations

(0.27)








(0.38)

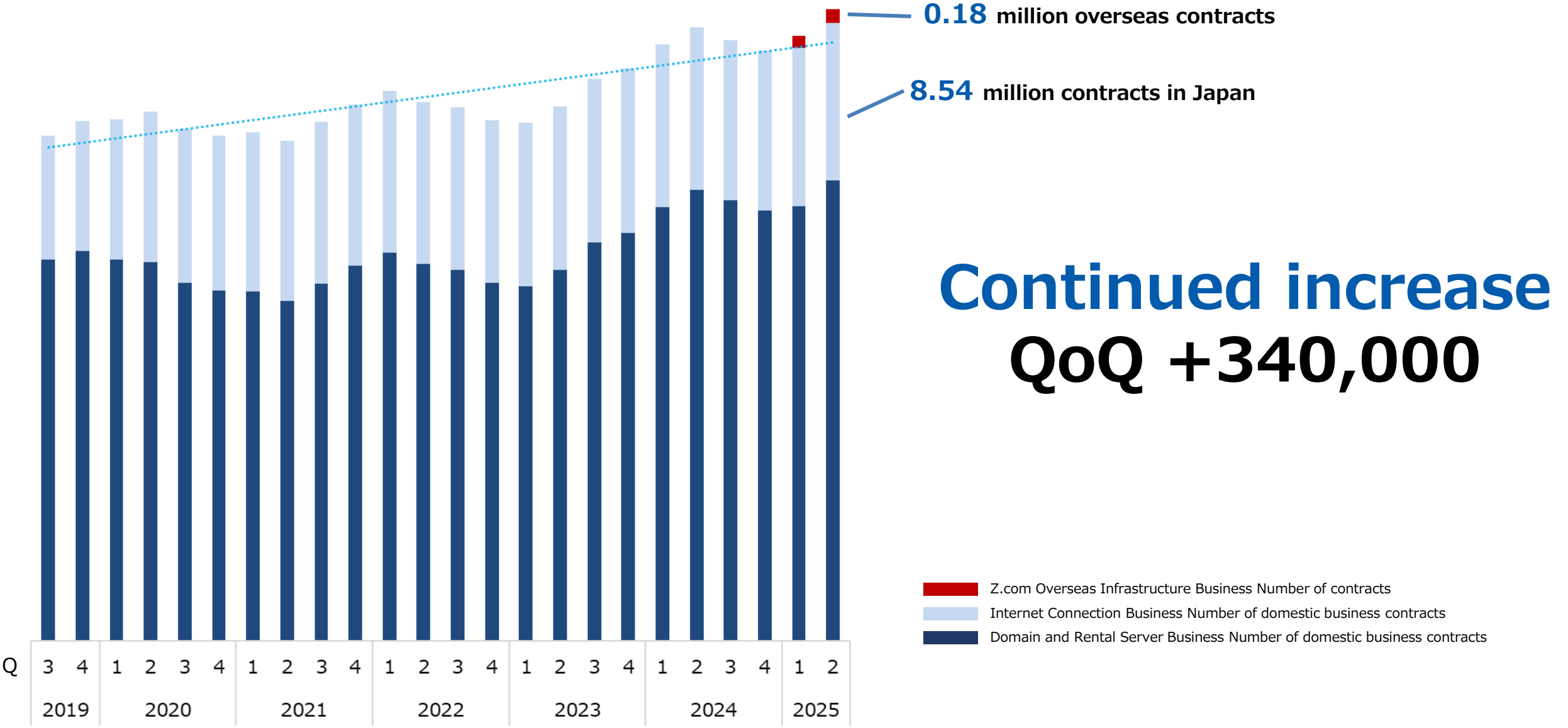
Consolidated Results Summary (Q2 Cumulative, Segment Breakdown)

(Billions of Yen)

Net sales

Operating income

Internet Infrastructure Business	Domain and rental Server Business	  	9.82	1.78
	Internet Connecting Business	 	20.8	3.92
	Internet Infrastructure Business Other	Overseas Business Common expenses in Infrastructure Business, etc.	1.30	(2.13)
Internet Advertising & Media business	Internet Advertising & Media business	 	6.85	0.54
	Internet Advertising & Media Business Other	Common expenses in Advertising Business, etc.	0	(0.47)
Other and Consolidation Eliminations		Company-wide common expenses, etc. consolidation and elimination	(0.27)	(0.38)



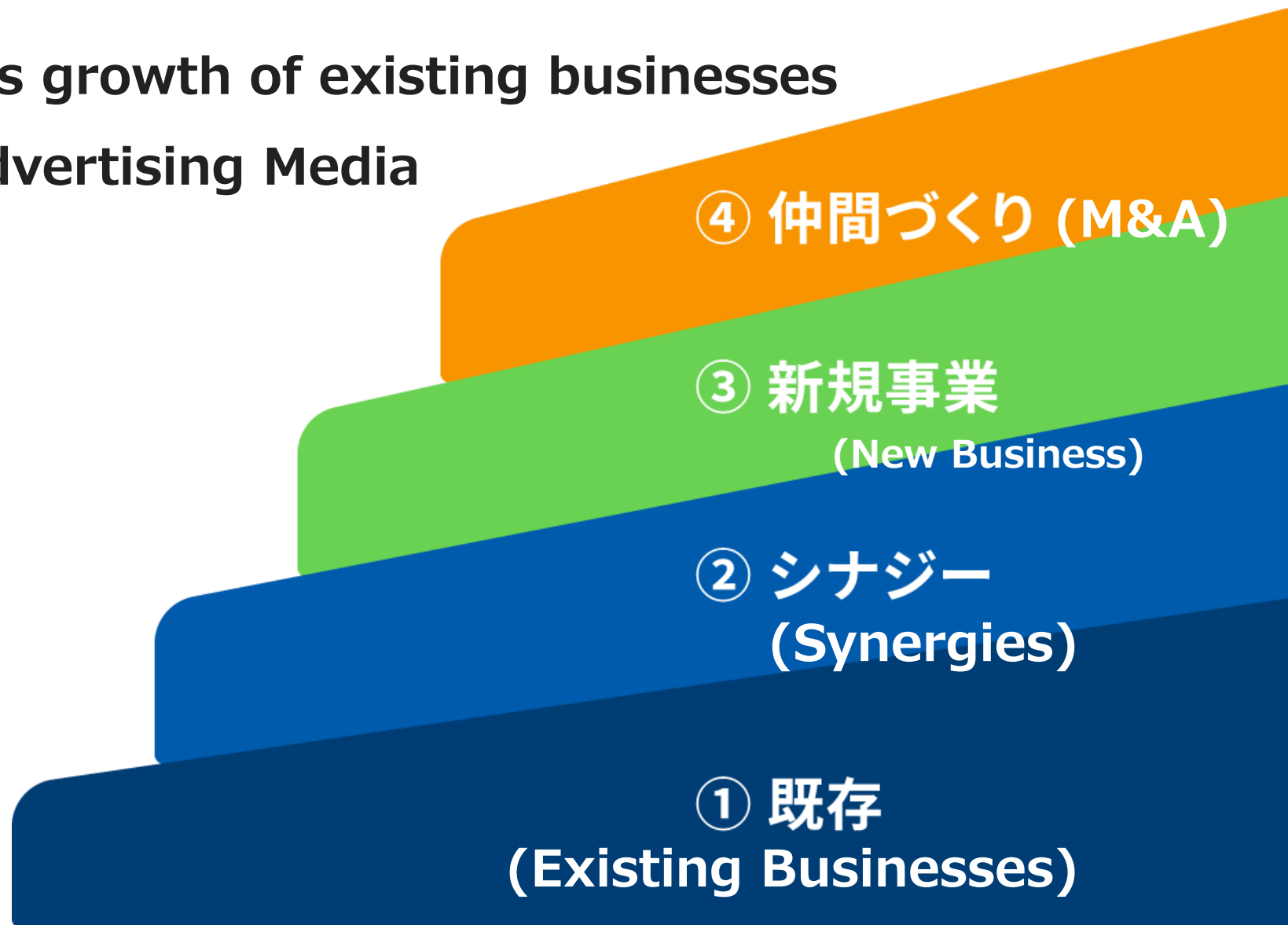
1. Second Quarter 2025 Financial Summary

**2. Progress and measures in growth
strategies and each area**

3. Shareholder Returns

4. Reference data

1. Stable and continuous growth of existing businesses
2. Infrastructure and Advertising Media
Business Synergies
3. new business
4. M&A



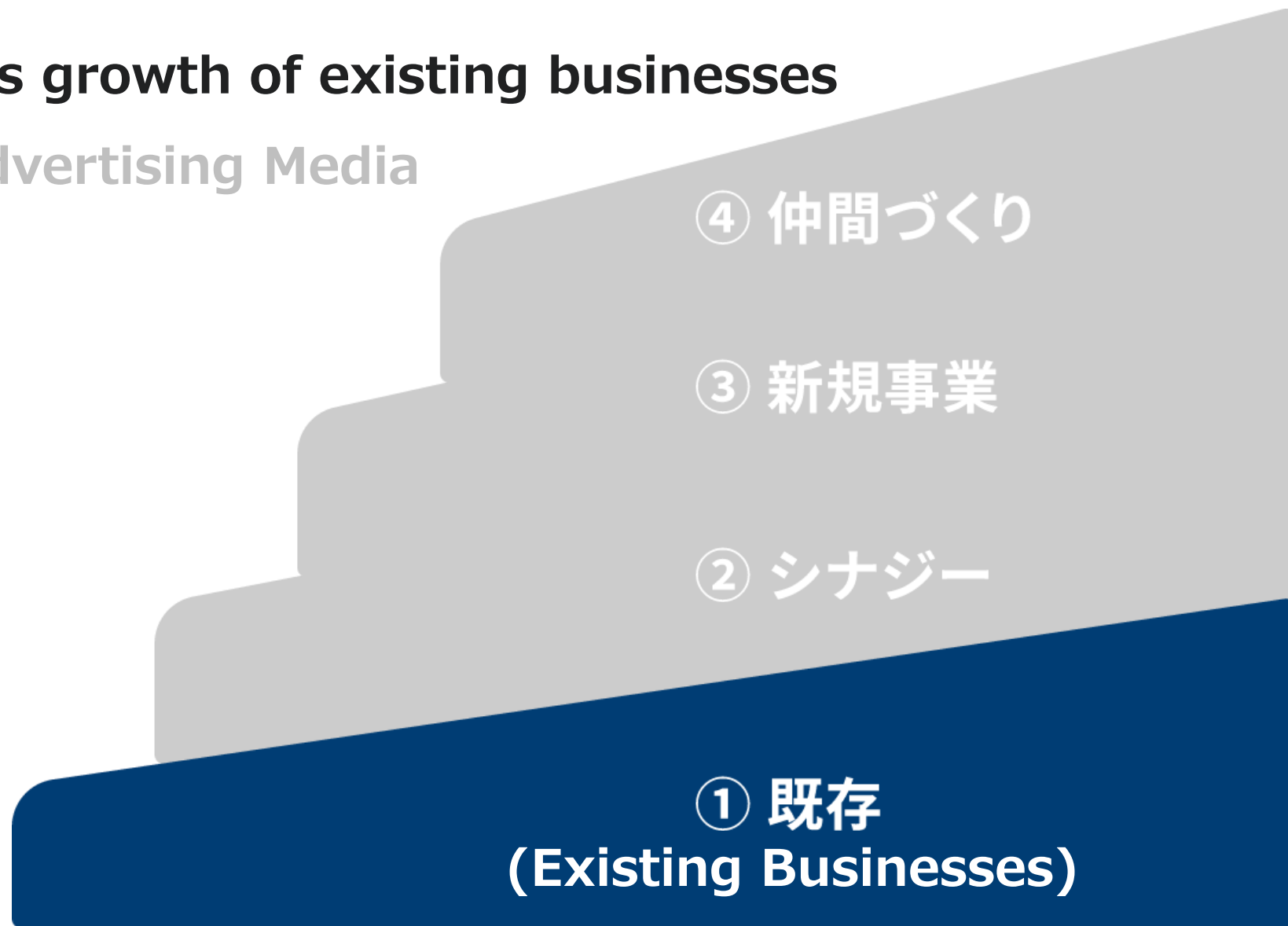
1. Stable and continuous growth of existing businesses

2. Infrastructure and Advertising Media

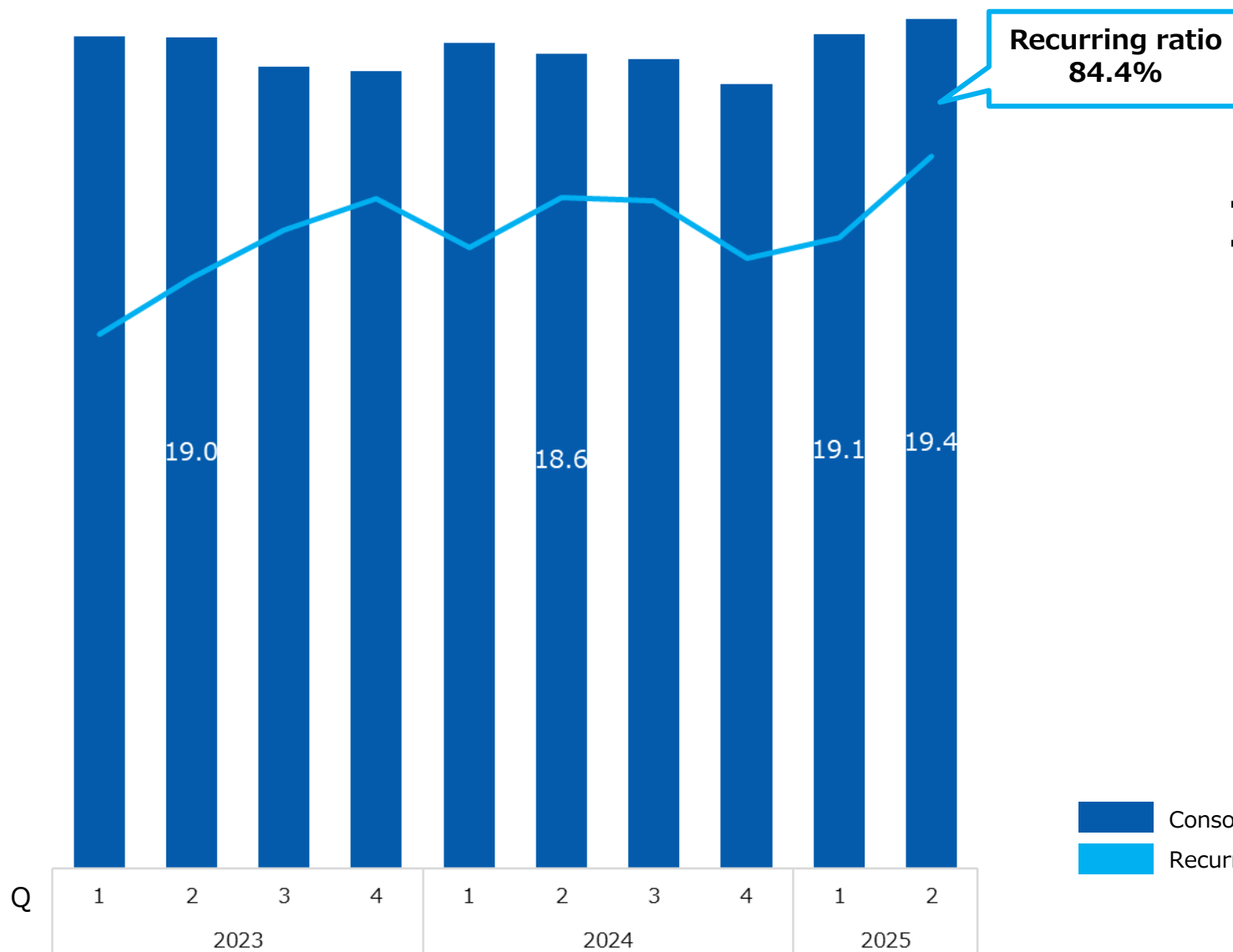
Business Synergies

3. new business

4. M&A



Consolidated sales and recurring ratio

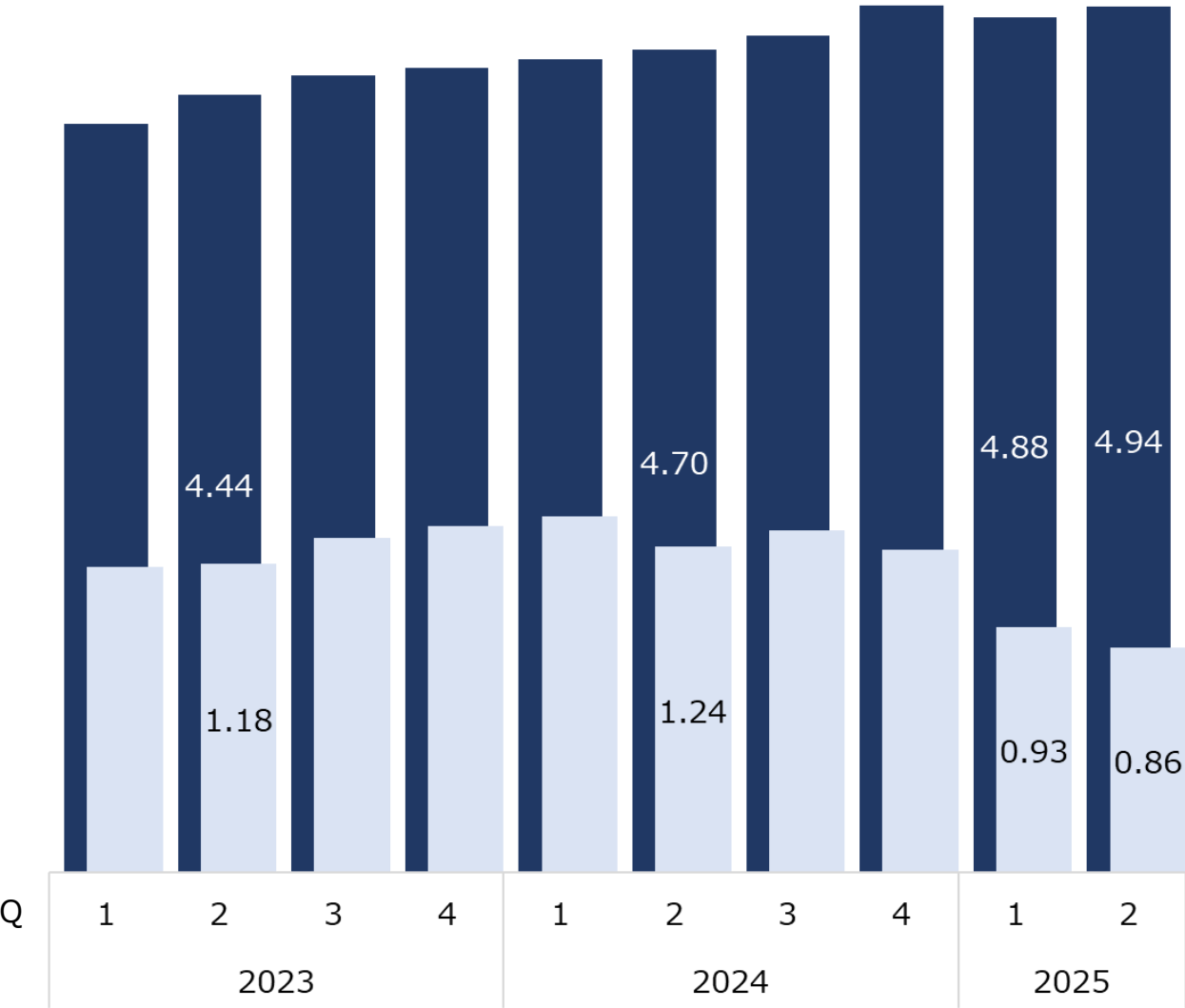


Increase in sales due to consolidation of overseas business

Recurring ratio also increased

Consolidated net sales (billions of yen)
Recurring ratio

*The figures for 2023-2024 are estimated figures assuming the current structure.



Sales continue to increase

Continue to invest in GPU cloud business
Absorb investment in new businesses with existing stable revenue

Net sales (Billions of yen)
Operating income (billions of yen)

*The figures for 2023-2024 are estimated figures assuming the current structure.



SEO × AI Time-saving Writing

SEO×AI 時短ライティング

キーワード選定から記事制作まで超効率化
Super-efficient process from keyword selection to article creation

例「Webデザイン」「早起き コツ」

無料で記事生成 ✨

SEOの権威“柏崎剛”氏
専門家監修

検索上位表示実績
90%以上^{※1}

AIライティングツール
最安級^{※2}



A writing tool that automatically generates **SEO-optimized** articles using **AI**



Supports AI integration
technology “MCP”[※] Enables
server operation using natural
language with AI agents

※MCP: Model Context Protocol



Traditional command line settings screen

```
.http > GET /v2/images?limit=5
Send Request
1 curl -X GET -H "Accept: application/json" -H "X-Auth-Token: test_api_key_gAAAAABokbp9j283qjFB5DpoatAQYX3gGP8QrwpQOWJKukpethRwU-1FO6qomT_0ECgwQawvxIOmAnAloRBBntADr_1V0bQ4ofWkrUoKIPL-mv-JzrSpIyMbUV EfyWtMMSZzv0oCngNRX9sg1kn6UnV" https://image-service.c3j1.conoha.io/v2/images?limit=5
Response(249ms)
1 HTTP/1.1 200 OK
2 server: nginx
3 date: Tue, 05 Aug 2025 08:55:59 GMT
4 content-type: application/json
5 content-length: 2781
6 x-openstack-request-id: req-ffb5b411-4c72-468e-a700-e15cc2c008f3
7 cache-control: no-store
8 x-frame-options: DENY
9 x-content-type-options: nosniff
10 connection: close
11
12 {
13   "images": [
14     {
15       "status": "active",
16       "name": "vmi-almalinux-10.0-amd64",
17       "tags": [
18         "dst_version=10.0",
19         "dst_name=AlmaLinux",
20         "display_order=292",
21         "service_type=vps"
22       ],
23       "container_format": "ovf",
24       "created_at": "2025-07-30T03:24:50Z",
25       "disk_format": "qcow2",
26       "updated_at": "2025-07-30T03:26:04Z",
27       "visibility": "public",
28       "self": "/v2/images/0e4623dc-f24f-4563-bffa-eddd05a84d50",
29       "min_disk": 30,
30       "protected": false,
31       "id": "0e4623dc-f24f-4563-bffa-eddd05a84d50",
32       "file": "/v2/images/0e4623dc-f24f-4563-bffa-eddd05a84d50"
33     ]
34   ]
35 }
```

MCP-based configuration interface

チャット

下記要件を満たすConoHa VPSのおすすめのスペックを教えてください。

- ・Node.jsを用いたWebアプリケーション
- ・想定アクセス数 最大10000回/分

ConoHa VPSのAPIを使って、現在利用可能なフレーバー（サーバースペック）を確認してみましょう。

> conoha_get を実行しました - conoha-vps-mcp (MCP サーバー) ✓

Node.jsアプリケーションで最大10,000回/分のアクセスに対応するための、ConoHa VPSのおすすめスペックをご提案いたします。

おすすめスペック

第1候補: g2l-p-c8m16

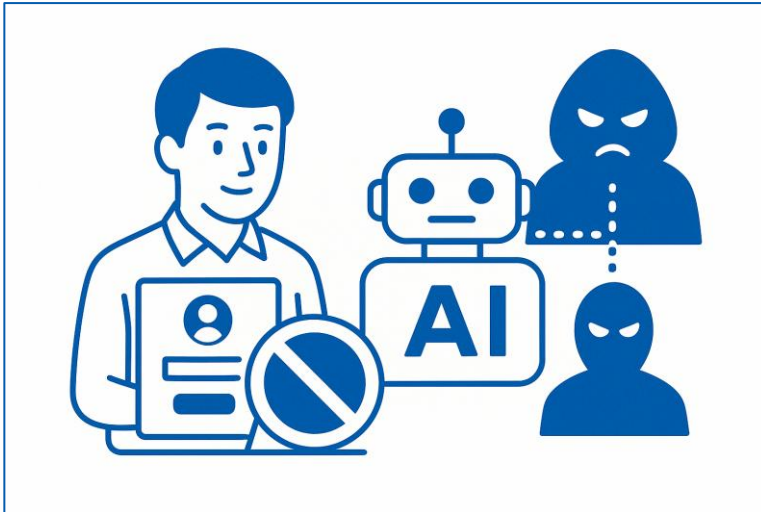
- CPU: 8コア
- メモリ: 16GB
- 価格帯: パフォーマンスプラン（中程度）

📎 コンテキストの追加...

第一候補のサーバーを作成してください。

Agent Claude Sonnet 4

Server construction using natural language (vibe coding) is possible.



Automatic detection of fraudulent account registrations

Reducing Fraudulent Use with AI and RPA

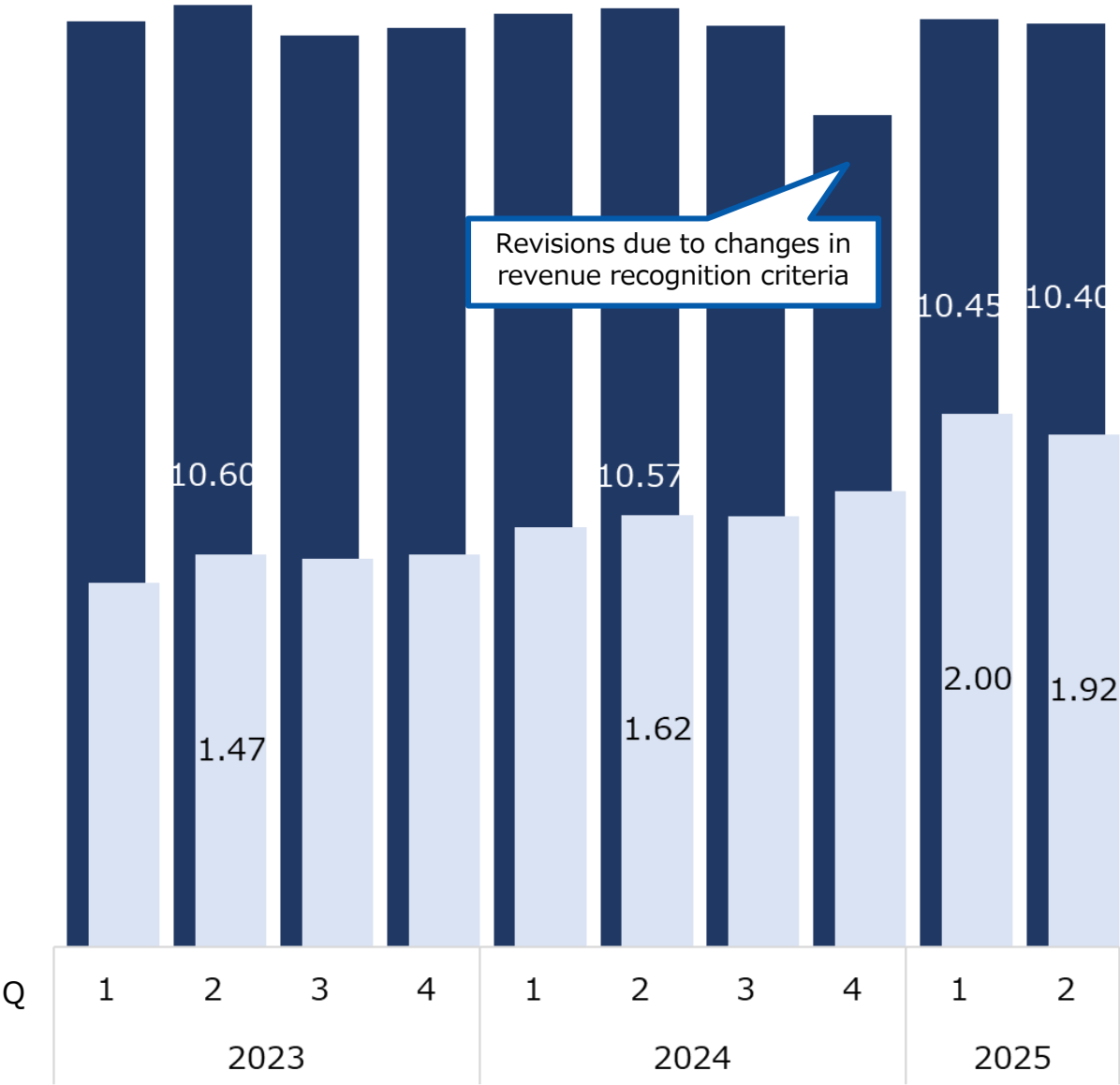
- ✓ 91% reduction in man-hours and cost savings



AI-powered customer support

Analyze inquiries from email, phone, chat, and web using our proprietary LLM and respond immediately

- ✓ Approximately 2,600 hours saved per month



Profitability continues to increase
Q2 saw a slight decrease in QoQ due to relocation demand in Q1

Focusing on advertising cost effectiveness to improve profit margins

Net sales (Billions of yen)
Operating income (billions of yen)

*The figures for 2023-2024 are estimated figures assuming the current structure.



Tokutoku-BB Home Wi-Fi
(WiMAX+5G home internet device)

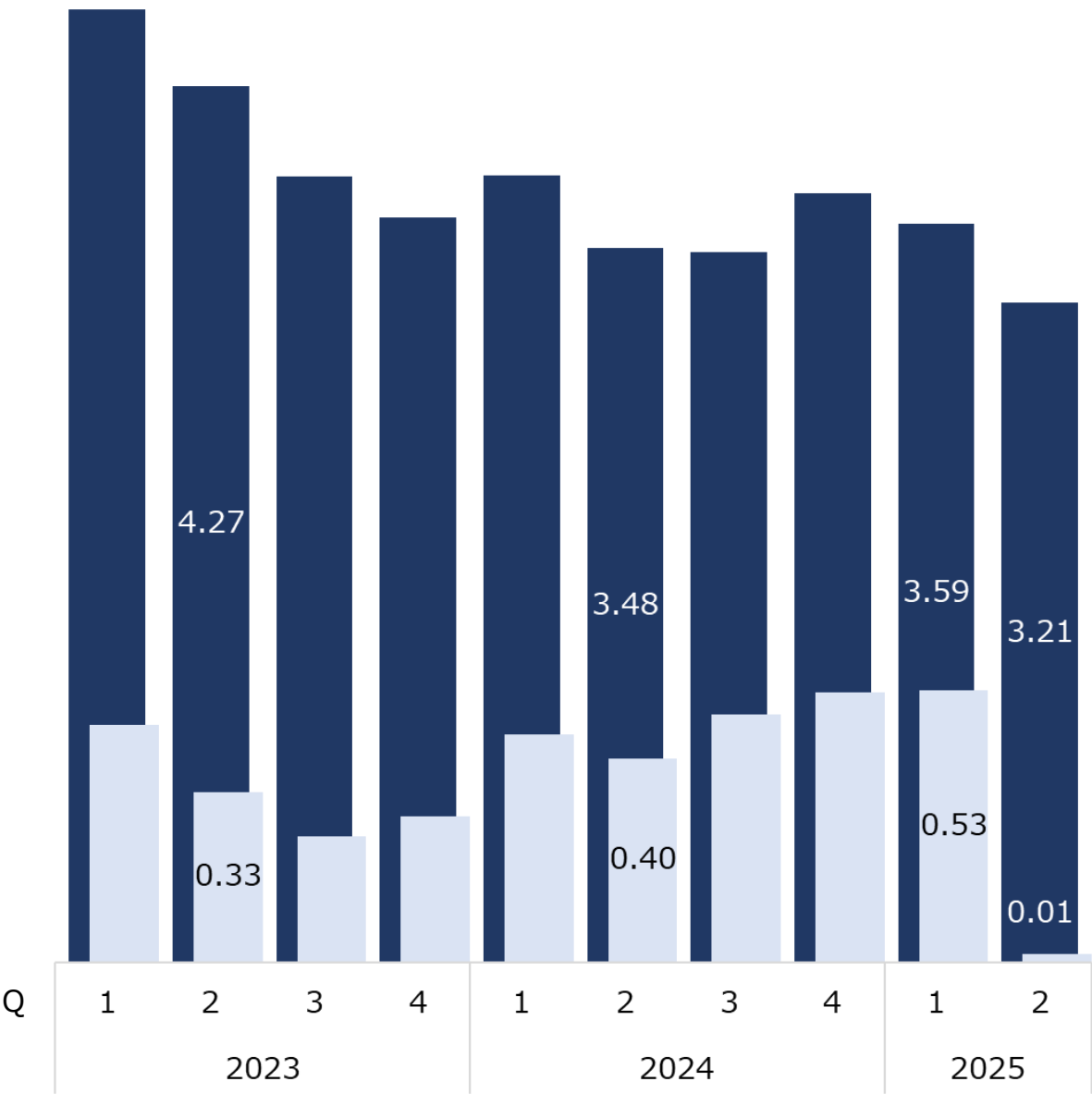
New contracts and switches for WiMAX+5G home/mobile internet device are performing well

Pricing and quality are well received, leading to an increase in transfers from other providers

New contracts for home internet device increased by **80%** year-on-year



WiMAX+5G mobile internet device



**Decline in
advertising agency sales
(Seasonal factors,
in-house production)**

**Review organization and
optimize company-wide
structure
(Details below)**

■ Net sales (Billions of yen)
■ Operating income (billions of yen)

*The figures for 2023-2024 are estimated figures assuming the current structure.



A promotional graphic for TikTok Shop. It features a dark background with various colorful icons (shopping cart, storefront, gift, truck, shopping bag, shopping basket, box, megaphone) around the central text. The text is in Japanese and English. The central text reads "TikTok Shop 売上向上支援 成果報酬サービス開始" (TikTok Shop Sales Increase Support Results-based Service Starts). Below this, it says "初期費用0円でリスクなし！ 商品の露出・認知獲得から実際の購入まで 売れる仕組みを一貫してサポートします。" (No initial fee and no risk! We support the entire process from product exposure and awareness to actual purchase). To the right, there is a mockup of a mobile app interface showing a shopping cart with items like "T-shirt \$9.99" and "Hoodie \$29.99", a payment section, a shipping section, and a "Checkout" button. There are also overlays for "DISCOUNTS ON YOUR WISHLIST" and "REWARD POINTS".

June 30– ByteDance launches TikTok Shop in Japan Begins Providing Customer Acquisition Support for TikTok Shop

- ✓ Supporting everything from shop setup to logistics
- ✓ Services offered on a performance-based fee structure

GMO AI Optimization Boost (service name)

GMO AI最適化ブースト



Examples of AI search results in search engines

Launching a service to optimize display information in AI searches

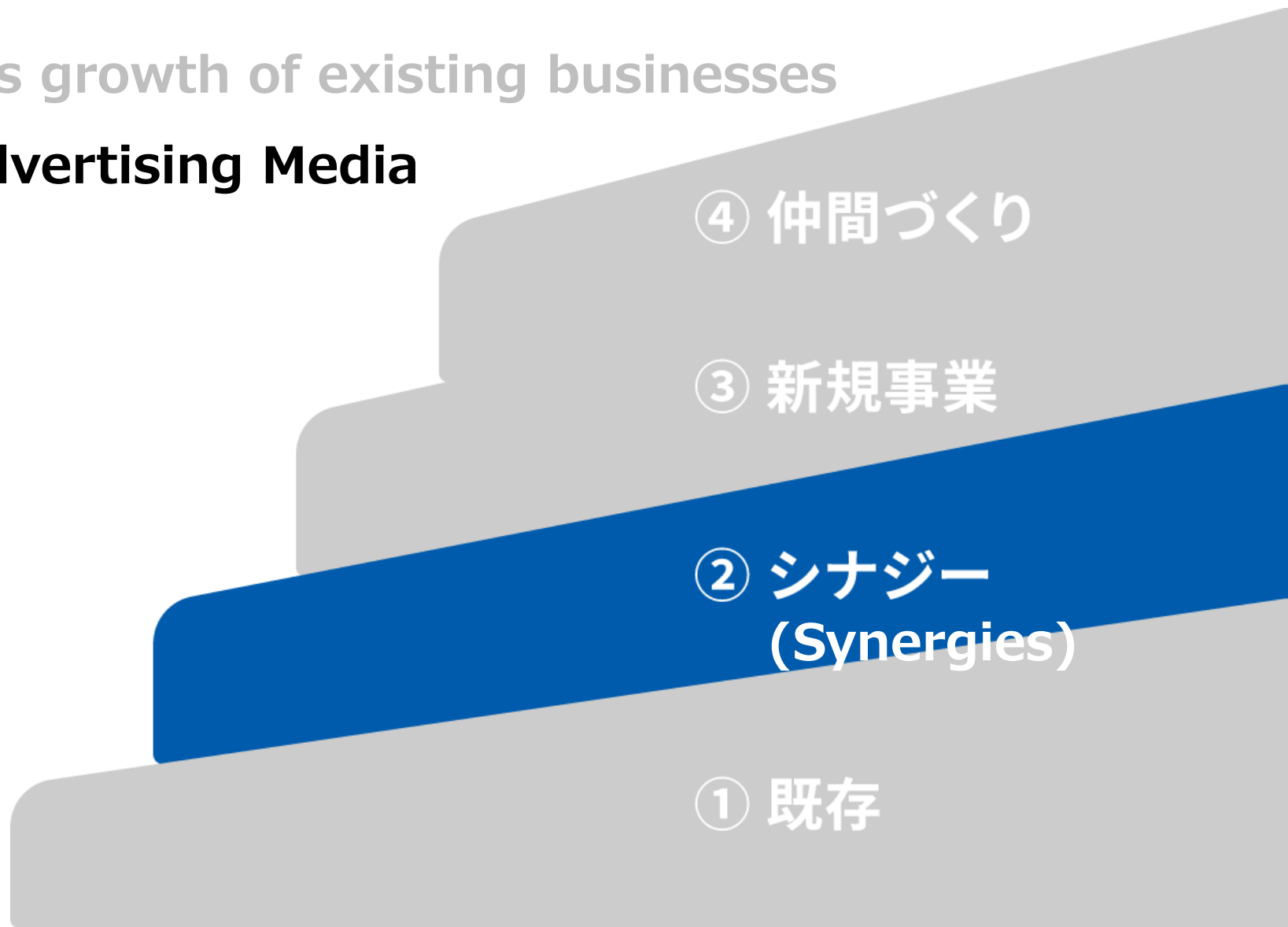
- ✓ Optimizing the display of product and company information in AI searches

1. Stable and continuous growth of existing businesses

**2. Infrastructure and Advertising Media
Business Synergies**

3. new business

4. M&A





Measures implemented this time

50 employees transferred from advertising business to infrastructure business for company-wide optimization

Details

Reassign members responsible for advertising operations, production, and development to the infrastructure business

Consolidate resources in stable businesses and **strengthen the solid recurring revenue**

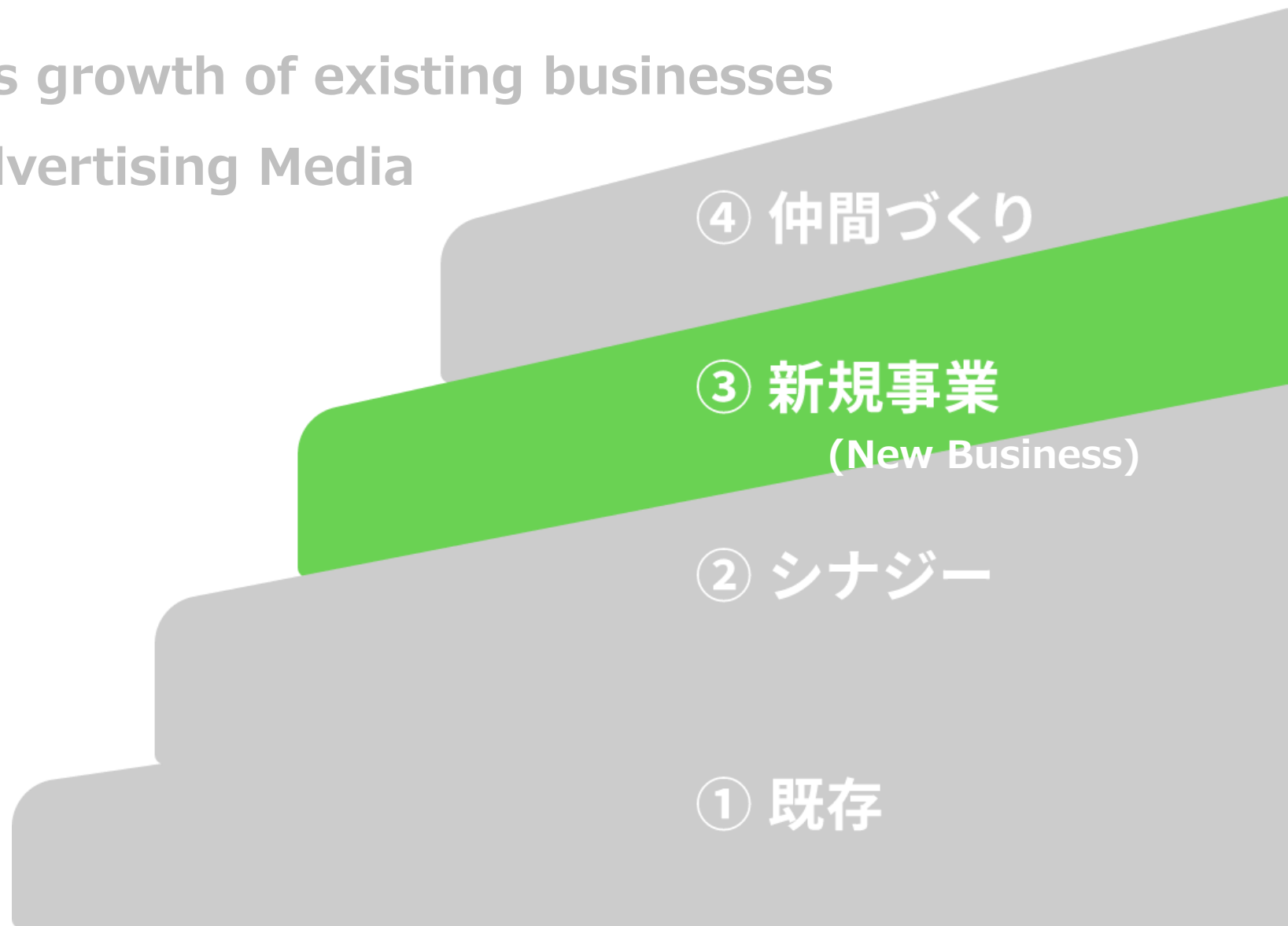
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November 22, 2024 Start of service

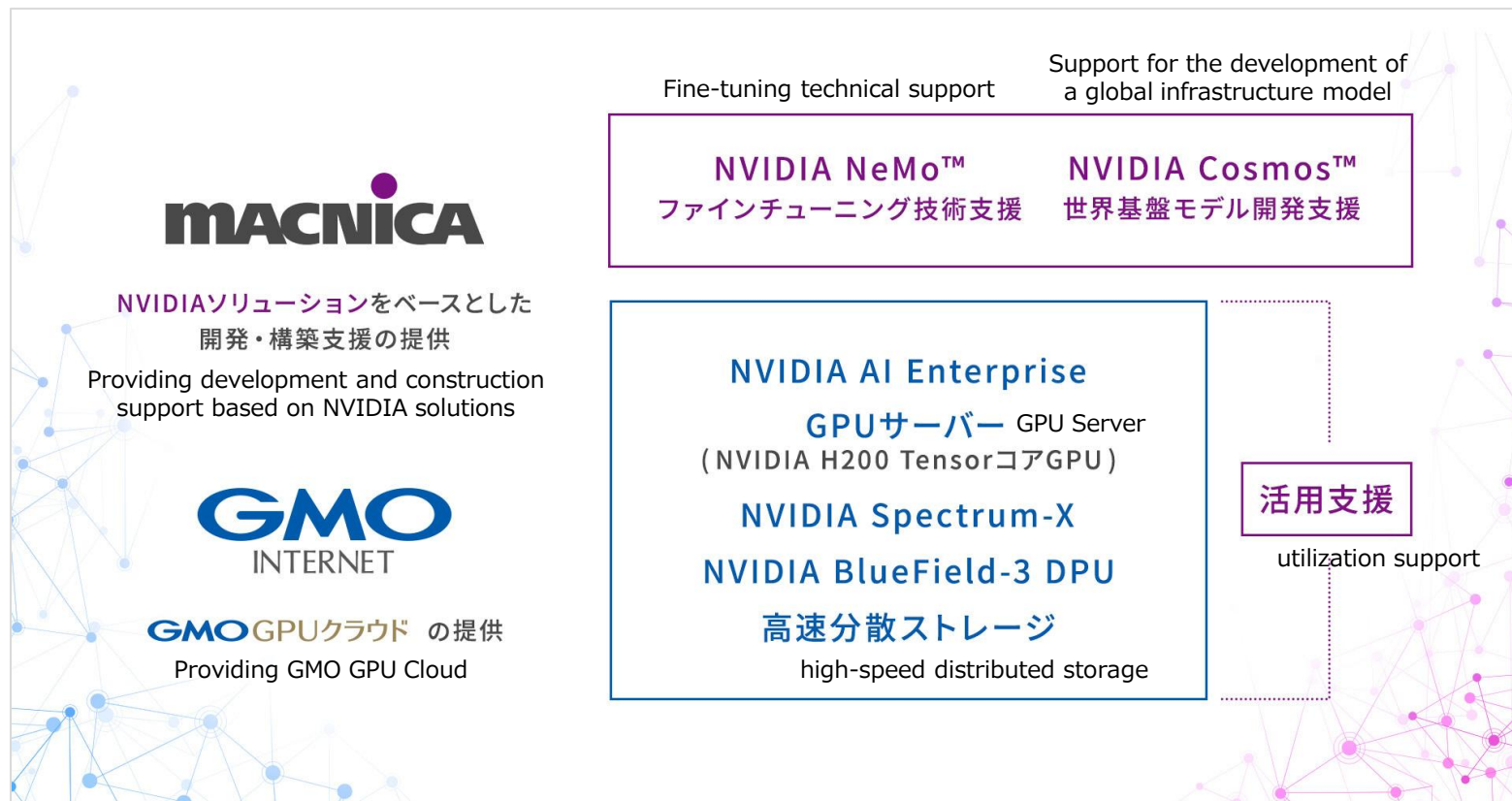


Green500
(World Ranking of Supercomputer Power Efficiency)

1st in Japan,
34th in the world

*Ranked No. 1 among commercial cloud services in Japan in the TOP500 (supercomputer performance rankings) as of November 2024.

Start of collaboration with Macnica, Inc.



Aiming to accelerate
implementation and
expand sales channels
through AI development
support



**NVIDIA HGX B300
with NVIDIA
Blackwell Ultra GPU**

**Scheduled to be offered
for **the first time in Japan****

**Scheduled for gradual
rollout starting in 2025**

***Switching investment from H200 announced on May 14**

Investment Performance / Plan

- 2023/12 ○ Participation in NVIDIA Partner Program
- 2024/2 ○ Approximately 10 billion yen invested in GPU servers equipped with NVIDIA H200
- 2024/4 ○ METI has approved the “Cloud Program” supply security plan. A maximum subsidy of 1.925 billion yen is expected to be provided.
- 2024/11 ○ Launched GMO GPU Cloud Service
- 2025/3 ○ Investing 200 million yen in additional storage
- 2025/5 ○ ~~Additional investment of 1.5 billion yen in H200 GPU (256 units) (announced on May 14)~~
Change in investment for B300 (= No additional purchase of H200)
- 2025/8 ○ Investing 2.2 billion yen in 25 GPU servers equipped with B300
- By the end of 2025 ○ B300 Additional investment for 25 units
Scheduled to start operation gradually

**Change
investment in H200
to investment in B300**

**In response to advances in
GPU technology,
we plan to invest in
a more advanced
computing infrastructure.**

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④ 仲間づくり (M&A)

③ 新規事業

② シナジー

① 既存

Accelerate growth through aggressive M&A



theme

Expand market share of existing businesses

Strengthening of stock-type products

Reorganization within the Group

**Nine companies will
consolidate their PLs
starting in April**

Z.com

**Promote streamlining of
management systems
and creation of
synergies with domestic
businesses**

Theme

- Expand market share of existing businesses
- Strengthening of stock-type products
- Reorganization within the Group

Progress

Continuously contact target companies and meet with intermediary companies.

Acquired 11 Z.com companies in March. Will continue to implement based on the situation within the group.

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Quarterly Dividends

quarterly net
income per share

4.17 yen

*

Dividend payout ratio

100%^{*}

(65% + 35%)
(Basic Dividend Payout Ratio) (Commemorative dividend)

||

Q2 Dividend

4.17 yen

*This is the dividend payout ratio before adjustment for deduction of treasury stock.

*The commemorative dividend is scheduled to be paid over a two-year period from 2025 to 2026.

Dividend for the current period

Full-year
dividend forecast

18.2 yen

(yen)	Q1 2025	Q2 2025	Cumulative Dividends for the Current Fiscal Year	Full-Year Progress
Dividend per share	4.61	4.17	8.78	48.2%

- ▶ Q2 results are **progressing as planned** against full-year forecasts.
- ▶ **NVIDIA B300** to be introduced
- ▶ Implementing reorganization of advertising business
Accelerating synergies and reducing costs

Internet for Everyone

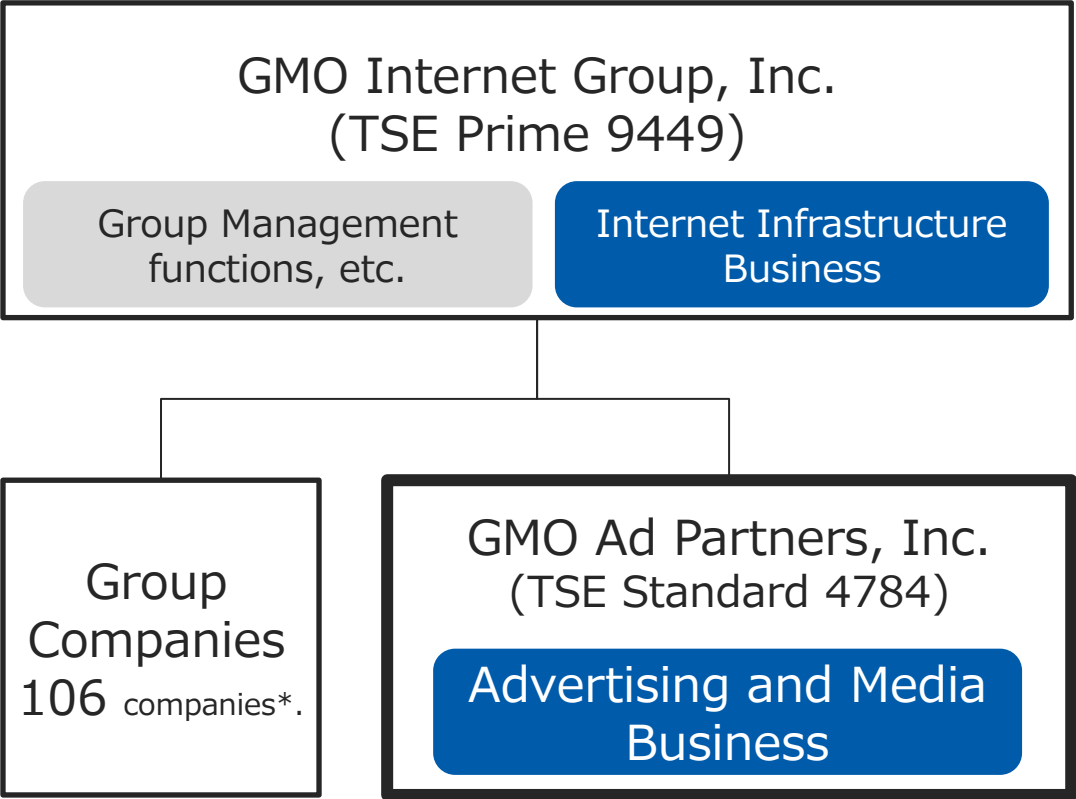
GMO

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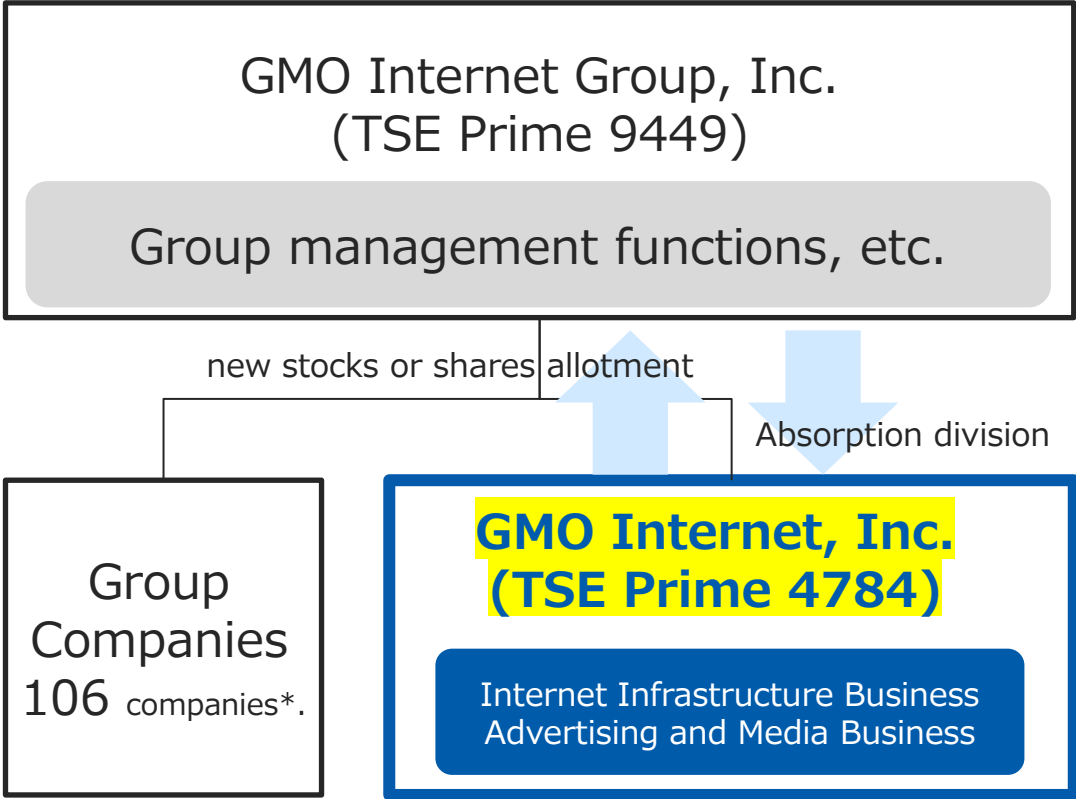
Reference data | Restructuring Overview

The business of GMO Internet Group, Inc. was transferred to GMO Ad Partners, Inc, Company name changed to GMO Internet; GMO-IG became a holding company.

~December 31, 2024



From 1.1.2025



*As of December 2024

Number of partners (employees)

Domestic: 1,143 employees
Overseas: 942 employees (as of June 2025)

location

Tokyo, Osaka, Miyazaki, Kitakyushu, Sendai, Okinawa
Thailand, Vietnam, Philippines, Mongolia, Myanmar, Laos

2024 Net sales

74 billion yen (estimate)

Consolidated Group Companies

Company Website URL

<https://internet.gmo/>

representative

Tadashi Ito, President and Representative Director
Makoto Hashiguchi, Vice President and Representative Director

Internet Infrastructure

Domain Business

Offer domain name registration and management services (registrar), which are essential for building websites, to both individual / corporate customers



Cloud & Rental Server (Hosting) Business

Providing internet infrastructure (servers) as an environment for individual / corporate customers to conduct online business and disseminate information

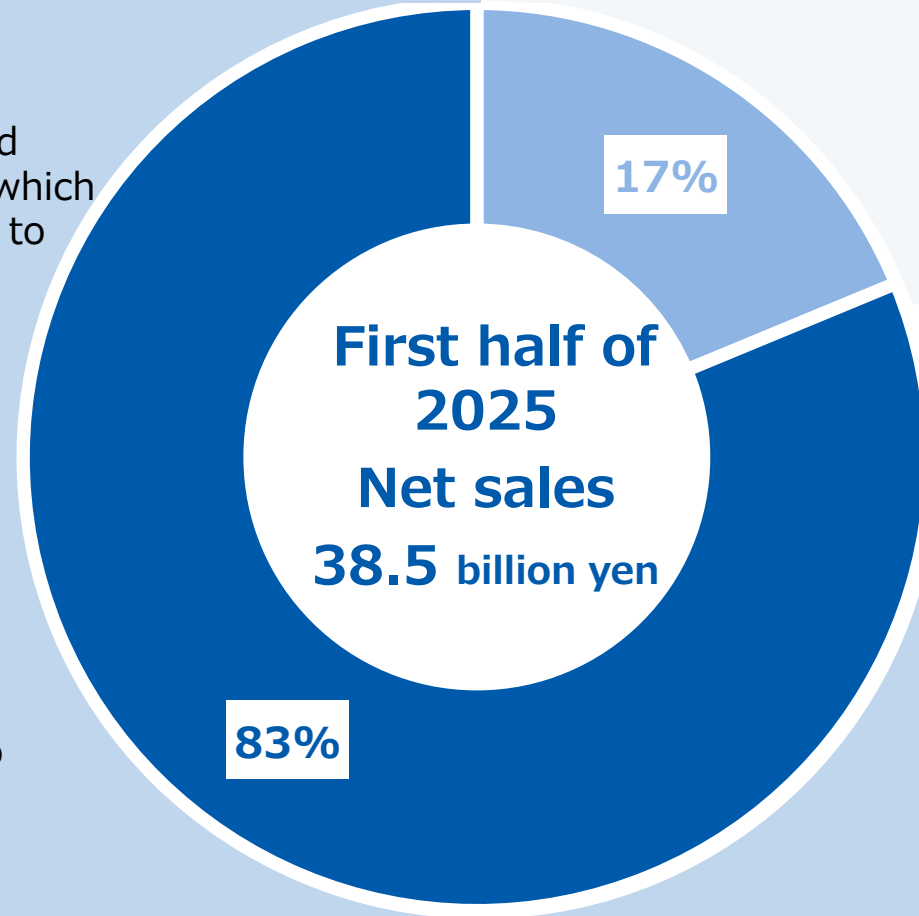


Internet Advertising & Media

Provide web marketing solutions
Develop our self-operated online media platforms

Internet Service Provider (ISP) Business

Since launching our Internet business in 1995, we have been providing highly reliable Internet connectivity services to both individual / corporate customers through fiber-optic and mobile networks



**Indispensable products that will
not disappear with
recurring revenue business model.**

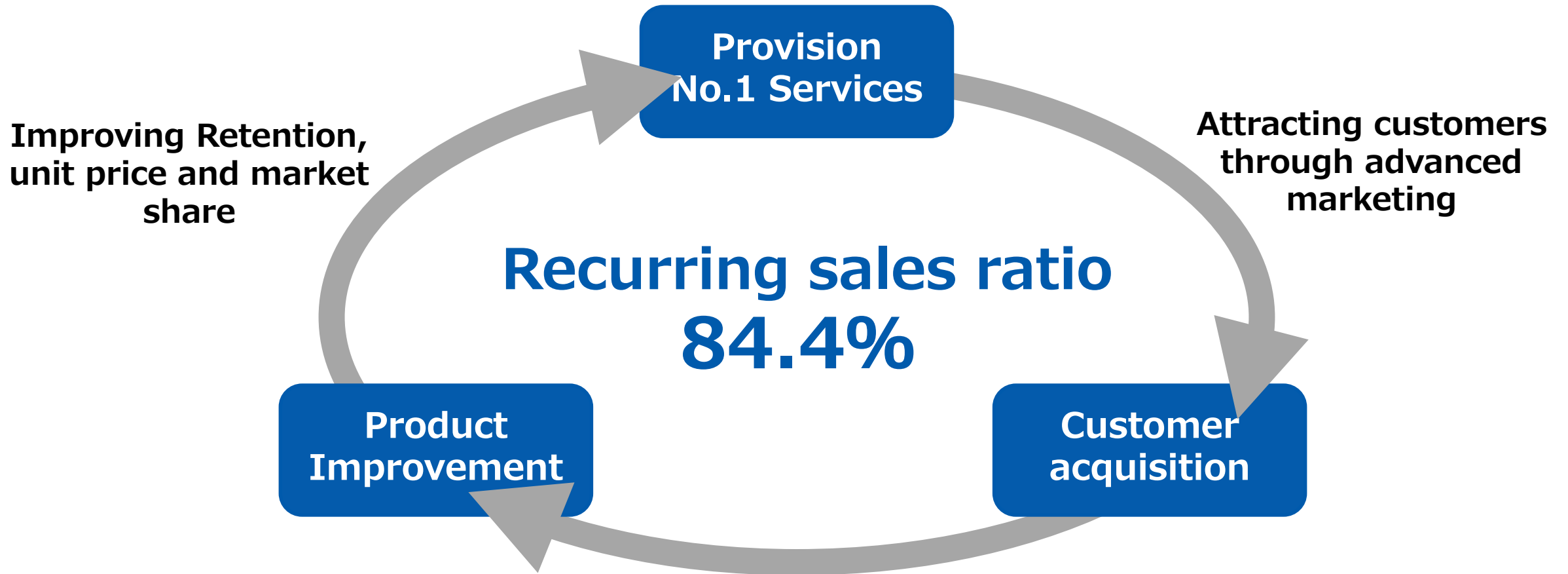


Number of contracts 8.54 million *

*As of June 2025

Reference data | Solid recurring revenue ^{GMO INTERNET}

Aiming to accelerate customer development and acquisition by providing No.1 services and strengthening marketing capabilities. Leveraging the development capabilities of experienced engineers to provide high-quality services, aiming to improve customer satisfaction and retention



Development and operational capabilities

*As of the end of June 2025

Reference data | BS Overview

(Millions of yen)

Current assets	
cash equivalent	10,863
Notes, accounts receivable and contract assets	11,402
prepaid expenses	6,095
Other	3,309
Total current assets	31,670
fixed assets	
Tools, furniture and fixtures	6,453
Leased assets	3,014
Other	1,041
Total property, plant and equipment	10,508
goodwill	1,533
software	1,757
Other	676
Total intangible fixed assets	3,966
Investments in securities	1,053
deferred tax asset	1,537
Other	633
Total investments and other assets	3,224
Total fixed assets	17,699
total assets	49,370

current liabilities	
Short-term debt and current portion of long-term debt	1,381
arrears	6,526
Accounts payable	2,981
Contract liabilities	10,327
Other	7,607
Total current liabilities	28,824
fixed liabilities	
Long-term debt	4,811
Lease obligations (long-term)	1,982
Other	394
Total long-term liabilities	7,188
total liabilities	36,012
capital stock	
capital stock	500
Capital surplus	9,660
Retained earnings	2,913
treasury stock	-179
Total shareholders' equity	12,895
Accumulated other comprehensive income	284
Total shareholders' equity	13,180
subscription warrant	98
Noncontrolling interest	78
Total net assets	13,357
Total liabilities and net assets	49,370

- **No significant change compared to the previous quarter**
- **Goodwill: Z.com Overseas Infrastructure Business**
- **Borrowings: Primarily due to GPU cloud investments**
- **Lease liabilities: Related to GPU cloud investments**

	Before change (Until 2024)	After change (From 2025)
Basic Dividend Payout Ratio	50%	65%
Dividend frequency	Once a year	quarterly dividend
Commemorative dividend payout ratio (2025-2026)	-	35%
Total payout ratio (2025-2026)	50%	100%
shareholder special benefit	GMO CLICK Securities, Inc. Cash back on trading commissions GMO CLICK Securities, Inc. Cash back on our stock purchase commissions	Bitcoin equivalent to the amount of our company's stock purchase fee (stock purchase price × 0.03%) (rounded up to the nearest whole number) (up to a maximum of 10,000 yen)

*1: With the increase in the dividend payout ratio, cashback on trading fees at GMO Click Securities has been discontinued.
*2: In conjunction with the introduction of free stock trading fees at GMO Click Securities from September 1, 2025, we have revised the cashback on our stock purchase fees as indicated below.

Q: Regarding the announcement of the suspension of sales on May 26, what is the background and future policy?

A:

- On May 14, we disclosed an announcement titled “Notice Regarding Secondary Offering of Shares to satisfy with the Continued Listing Criteria.” Subsequently, on May 26, we disclosed an announcement titled “Notice Regarding the Cancellation of the Sale of Shares in Light of Market Conditions.” After carefully considering the fluctuations in our stock price and the current market conditions, and with the aim of securing the most favorable conditions for our shareholders, we determined that conducting the offering as of May 26 was inappropriate. Accordingly, the Board of Directors resolved to cancel the offering at the meeting held on the same day.
- With regard to maintaining our listing on the Prime Market of the Tokyo Stock Exchange, there is no change to our previously stated position that “maintaining our listing on the Prime Market is important to us.” We will continue to consult with our parent company, GMO Internet Group, and other relevant parties, and will consider measures to improve the ratio of shares in free float.

Q: Regarding the disclosure from GMO Internet Group (9449) on July 29






A:

- **On July 29, our parent company, GMO Internet Group, Inc., disclosed “Measures to Meet Listing Maintenance Standards for Consolidated Subsidiary GMO Internet, Inc. (Securities Code: 4784, Tokyo Stock Exchange Prime Market) and Impact on Our Business Results.”**
- **We are aware of efforts to improve the free float ratio of our shares. However, this does not involve a public offering or capital increase, and the issuer is not involved in these measures. Therefore, we do not have detailed information regarding these efforts. Based on current estimates, the free float ratio is expected to be approximately 5% as a result of these measures.**

Q: What are the details and financial impact of the acquisition of 11 Z.com overseas infrastructure companies?

A:

- The impact of this matter on sales and operating income in 2025 is not expected to be material.
- Revenue for the relevant business segment in 2024 is projected to be 5.88 billion yen on a simple consolidation basis, with an operating loss of 195 million yen. The significant loss from the Thai cryptocurrency business is the primary factor, and excluding this, the segment would have recorded a profit of 276 million yen.
- In 2025, the aforementioned negative factors are expected to be resolved, contributing to profits. However, goodwill will also be recognized, and upon offsetting goodwill, the profit impact is projected to be a positive few million yen.

Segment	Sub-segment	Breakdown
Internet Infrastructure Business	Domain and rental Server Business	  GMO GPUクラウド
	Internet Connecting Business	 GMO BIZアクセス
	Internet Infrastructure Business Other	Overseas Business Common expenses in Infrastructure Business, etc.
Internet Advertising & Media business	Internet Advertising & Media business	 
	Internet Advertising & Media Business Other	Common expenses in Advertising Business, etc.
Other and Consolidation Eliminations		Company-wide common expenses, etc. consolidation and elimination

- In the financial results summary, we disclose segment-specific sales and operating income.
- The classifications used in this financial results explanation document are sub-segments established to provide detailed explanations of the segments in the financial results summary.
- The sub-segments within each segment are classified so that their combined values are the same as the segment values.

Conclusion: No particular impact

Sub Segment	affect
Domain and Rental Server Business	No impact: Server component procurement prices (impact on suppliers, not on the Company) Semiconductors are currently not subject to tariffs, but the situation is being closely monitored
Internet Connection Business	No impact: In principle, domestic procurement
Internet Advertising and Media Business	No impact: In principle, domestic procurement & no physical procurement
Other	Foreign exchange risk: Risk management through forward exchange contracts, etc.

Reference data | Board of Directors

Director



chairman of board of
directors
Masatoshi Kumagai



representative
director
President and Chief
Executive Officer
Tadashi Ito



representative
Executive Vice
President
Makoto Hashiguchi



board member
Masashi Yasuda

Directors who are Audit Committee Members



Director and Audit &
Supervisory Board
Member
Miyuki Iwahama



Director and Audit &
Supervisory Board
Member
Tomoshige Sugino



Director and Audit &
Supervisory Board
Member
Takuya Ayukawa

Reference data | Board of Directors

Executive Officer



Executive Vice
President

Hiroshi Yamashita



Managing Executive
Officer

Yasuo Hayashi



Managing Executive
Officer

Kimihiro Kodama



Executive Officer

Toshihiko Sugaya



Executive Officer

Isamu Sakuma



Executive Officer

Shinichiro
Tokunaga



Executive Officer

Minoru Saito



Executive Officer

Satoshi Makita

Precautions for handling this material

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The opinions and forecasts contained in this material are based on our judgment at the time of preparation of the material, and we do not guarantee or promise the accuracy or completeness of the information, which is subject to change without notice.

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